THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: PIKE CREEK, ELSMERE, AND NEWPORT HOUSING MARKET

APRIL 2025

Zip Code(s): 19804, 19805 and 19808



Units Sold

Active Inventory 94







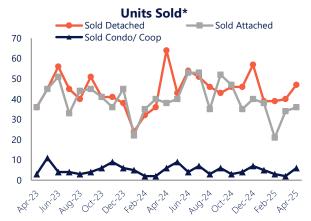
Days On Market

Down -18% Vs. Year Ago

Down -10% Vs. Year Ago

Down -2% Vs. Year Ago

Up 10% Vs. Year Ago

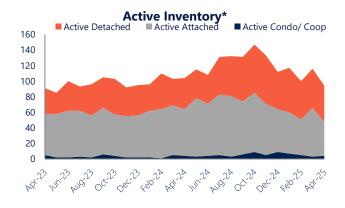


Units Sold

There was an increase in total units sold in April, with 89 sold this month in Pike Creek, Elsmere, and Newport versus 76 last month, an increase of 17%. This month's total units sold was lower than at this time last year, a decrease of 18% versus April 2024.



Versus last year, the total number of homes available this month is lower by 10 units or 10%. The total number of active inventory this April was 94 compared to 104 in April 2024. This month's total of 94 is lower than the previous month's total supply of available inventory of 116, a decrease of 19%.





Median Sale Price

Last April, the median sale price for Pike Creek, Elsmere, and Newport Homes was \$312,500. This April, the median sale price was \$305,000, a decrease of 2% or \$7,500 compared to last year. The current median sold price is 5% lower than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Pike Creek, Elsmere, and Newport are defined as properties listed in zip code/s 19804, 19805 and 19808.





*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

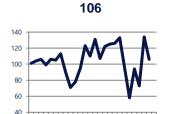
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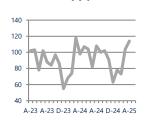


New Listings

Down -4% Vs. Year Ago

A-23 A-23 D-23 A-24 A-24 D-24 A-25

Current Contracts



Up 16% Vs. Year Ago

Sold Vs. List Price



No Change Vs. Year Ago

Months of Supply



No Change Vs. Year Ago





New Listings & Current Contracts

This month there were 106 homes newly listed for sale in Pike Creek, Elsmere, and Newport compared to 110 in April 2024, a decrease of 4%. There were 114 current contracts pending sale this April compared to 98 a year ago. The number of current contracts is 16% higher than last April.

Months of Supply

In April, there was 1.1 months of supply available in Pike Creek, Elsmere, and Newport. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts Number of New Listings Total Pending



Sale Price / List Price & DOM 104% 103% 102% 101% 109% 99% 98% 97% 96%

Sale Price to List Price Ratio

In April, the average sale price in Pike Creek, Elsmere, and Newport was 101.1% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 22, higher than the average last year, which was 20, an increase of 10%.

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